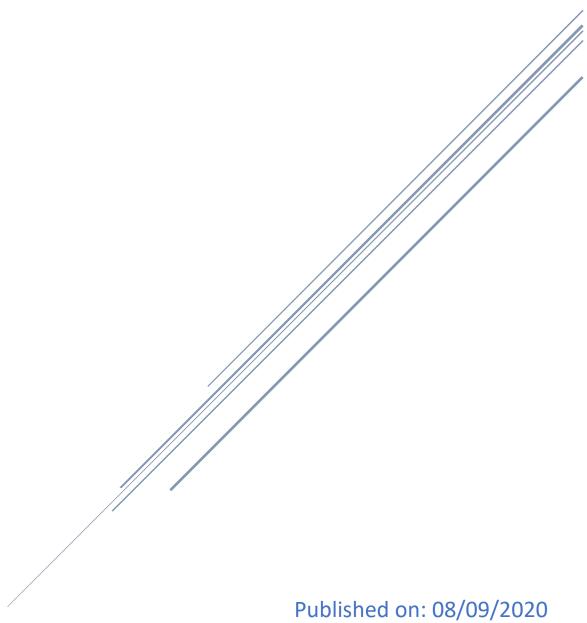
CIC SYSTEM INSTRUCTIONS

For Salon Concierge



Luis Moreno



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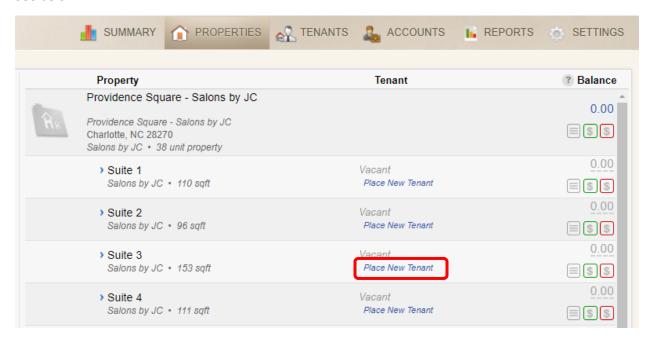
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Assigning a Tenant to an **empty** Suite:

To add new tenant you will need to start at the "Properties" tab.

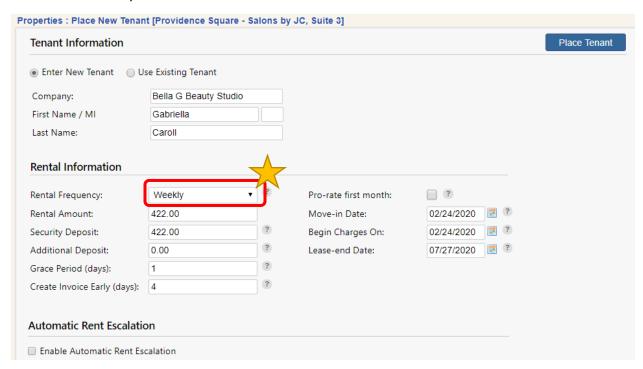
Step 1: Click on "Place New Tenant" in the appropriate suite. See below.





Step 2: (Option 1: Enter New Tenant):

Note that you only use this option if you have never created this tenant before. If this tenant has already been entered into the system (for example – transferring to a new suite), then use Step 2 (Option 2: Use Existing Tenant). If you end up adding a duplicate tenant, then you will have information store in different records. It is not possible to combine the different records afterwards. Avoid a mess and choose correctly.



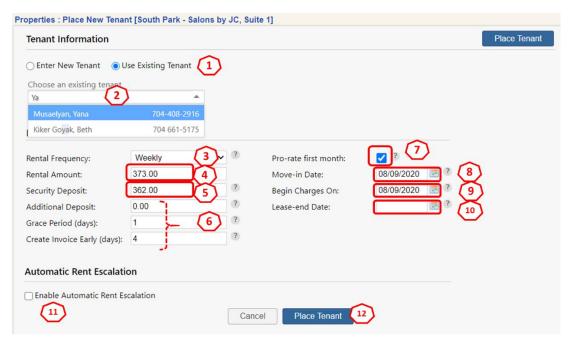
- Enter the new tenant information
 - 1. Company optional
 - 2. First and Last Name required
- Enter Rental Information
 - 1. Rental Frequency VERY IMPORTANT change to Weekly
 - 2. Rental Amount and Security Deposit check the defaulted amounts and make adjustments as needed
 - 3. Additional Deposit enter a value if needed
 - 4. Grace Period should default to 1
 - 5. Create Invoice Early should default to 4
 - 6. Uncheck Pro-rate first month
 - 7. Move-in Date enter the planned move in date. The move in date should be a Monday date. *You cannot enter a move in date in the past.*
 - 8. Begin-Charges On enter the first week the person will start working on. In most cases this should be match the Move-In Date.
 - 9. Lease-End Date enter the first week of their renewal date anniversary. This must be a Monday date



Step 2: (Option 2: Use Existing Tenant):

A few scenarios to use this option are:

- Tenant is leasing more than one suite, and this is not the first suite you are adding them to
- Tenant is transferring from one suite to another

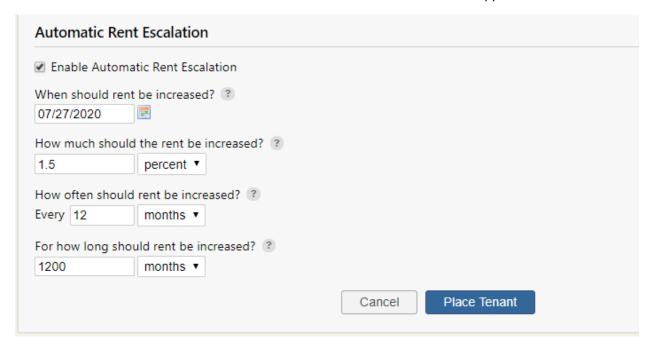


- Verify and Adjust Rental Information
 - 1. Select the "Use Existing Tenant" option. The "Choose an existing tenant" will appear.
 - 2. Find the existing tenant. Type a few digits of the tenant's name to narrow down the list. Scroll through the options and select the correct tenant.
 - 3. Rental Frequency **VERY IMPORTANT** make sure it is set to <u>Weekly</u>
 - 4. Rental Amount— check the defaulted amount tenant will pay and adjust as needed. **This** amount is **ONLY** for the suite the tenant is being assigned to.
 - 5. Security Deposit check the defaulted amount tenant paid and adjust as needed. **This** amount is **ONLY** for the suite the tenant is being assigned to.
 - 6. Check the next three fields: a) Additional Deposit enter a value if needed. b) Grace Period should default to 1. c) Create Invoice Early should default to 4
 - 7. Uncheck Pro-rate first month
 - 8. Move-in Date enter the planned move in date. The move in date should be a Monday date. You cannot enter a move-in date in the past. Enter the dates before they move in.
 - 9. Begin-Charges On enter the first week the person will start working on. ALL WEEKS START ON A **MONDAY**. In many cases this should match the Move-In Date.
 - 10. Lease-End Date enter the first week of their renewal date anniversary. This must be a Monday date. Not entering the dates correctly upfront will cause rework later on.
 - 11. Click on Enable Automatic Rent Escalation and enter information. Refer to other areas of the instructions if you need help.
 - 12. CHECK YOUR WORK and then click on Place Tenant.



Step 3: Enter Automatic Rent Escalation information

Click on the "Enable Automatic Rent Escalation" box and additional fields will appear as shown below:



- When should rent be increased: It should be match the "Lease End Date". Remember the date must always be a Monday.
- How much should the rent be increased? Enter the percentage. For tenants that started before 2020, the default is 1.5%. For tenants that started on or after 2020, the default is 2.0%. It is possible that we have agreed to a different rate.
- How often should rent be increased? Every **12 months**
- For how long should rent be increased? 1200 months

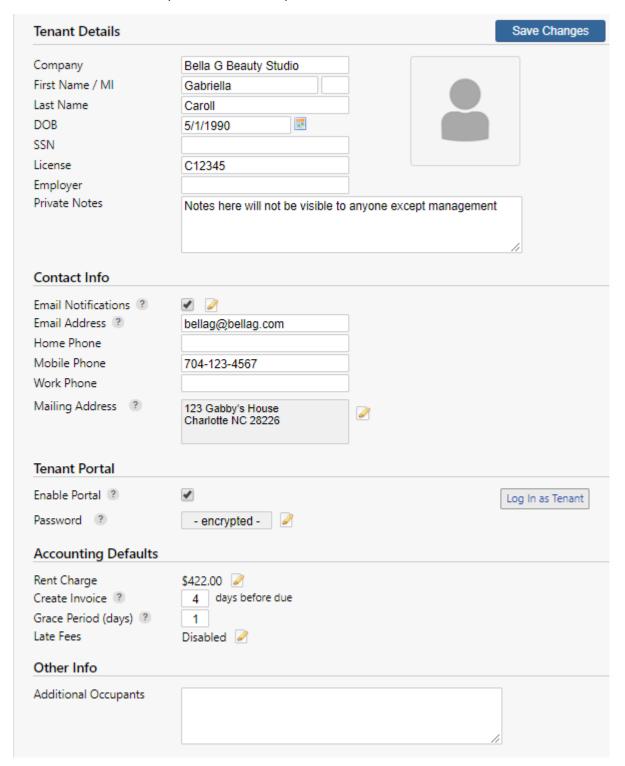
NOTE: The system will compute the new rent rate starting at the date you entered above. At the time of this instruction, the system does not round it to the nearest dollar. The system will give you a message in the SUMMARY tab that the tenant's lease is expiring, which will match when the escalation occurs. You will need to manually adjust the rent to the nearest dollar on the week before the escalation occurs. You might have to reset up the escalation date.

Click on Place Tenant



Step 4: Enter the additional tenant details

CIC Total will serve as the place to store their personal information.





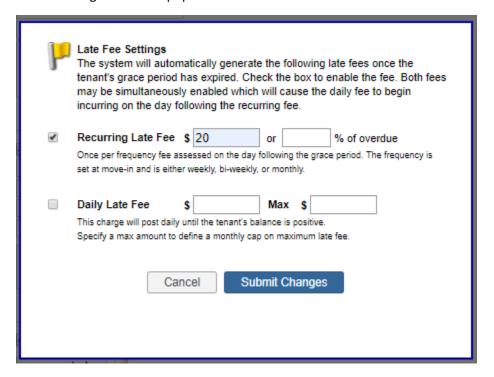
The following information is required:

- Date of Birth (Month and Day only you can default year to 1990 is the year is a concern or issue)
- License
- Email Notifications (check it)
- Email Address
- Mobile Phone
- Mailing Address
- Enable Portal
- Password default it to Suitexx (Suite4 for example)
- Rent Charge should default in correctly but double check
- Create Invoice and Grace Period should default to 4 and 1, respectively.

Enable Late Fees clicking the paper with the pencil next to it



The following screen will pop and enter the information as shown below:



The Late Fees are now enabled:

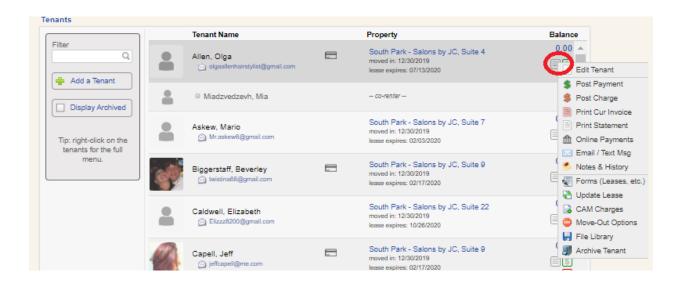


Click on Save Changes.



Checking a Tenant's info is complete:

Step 1: Go to the "Tenants" tab and find the Tenant whose information needs to be checked. Then left click on and a dropdown menu will appear. Click on "Edit Tenant"

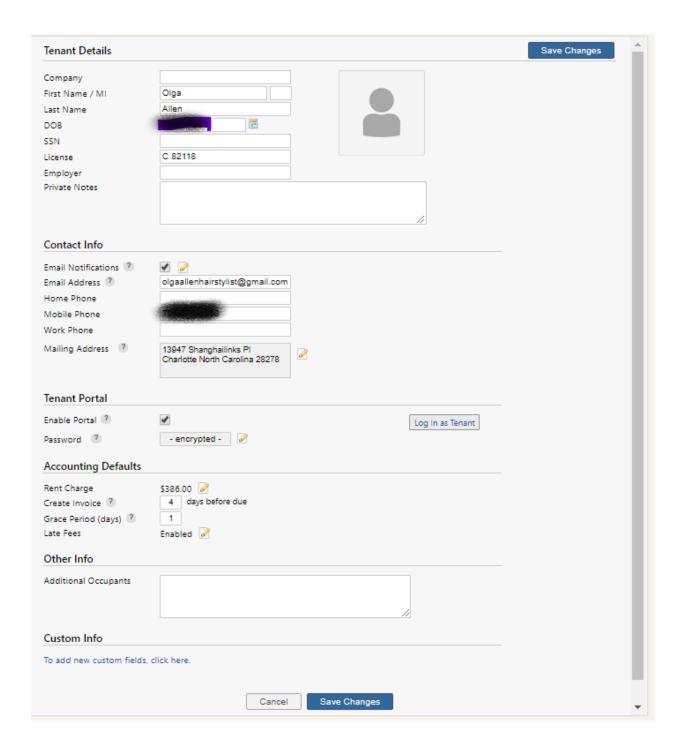




Step 2: Check that all the fields are filed as shown below:

Required fields: First and Last Names, DOB, License, Email Address, Mobile Phone, Mailing Address, Create Invoice, Grace Period

Fields that should be checked or enabled: Email Notifications, Enable Portal, Late Fees





Step 3: Ensure Late Fees is Enabled

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it should ic	ook like this:
Late Fee	s Enabled 🥖
	ot, click on to enable. The screen below will open. Make changes and ensure it ne settings as shown in the image below:
P	Late Fee Settings The system will automatically generate the following late fees once the tenant's grace period has expired. Check the box to enable the fee. Both fees may be simultaneously enabled which will cause the daily fee to begin incurring on the day following the recurring fee.
•	Recurring Late Fee \$ 20.00 or % of overdue
	Once per frequency fee assessed on the day following the grace period. The frequency is set at move-in and is either weekly, bi-weekly, or monthly.
	Daily Late Fee \$ Max \$
	This charge will post daily until the tenant's balance is positive. Specify a max amount to define a monthly cap on maximum late fee.
	Cancel Submit Changes



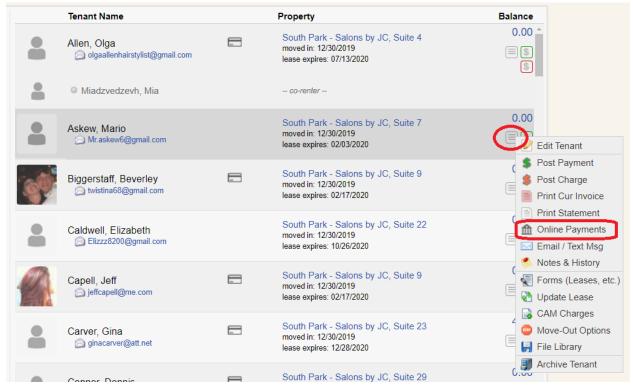
Adjusting or adding ACH information for a Tenant

Step 1a (option 1 – tenant has Online Payments Enabled)



Click on the credit card circles in Red. If Online Payments is NOT enabled, then the credit card will not be shown.

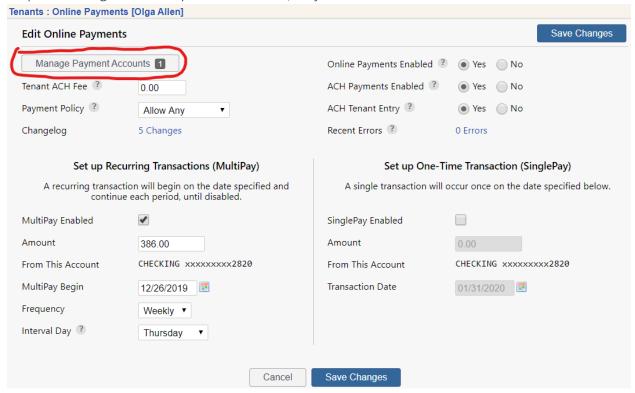
Step 1b (option 2 – tenant does NOT have Online Payments Enabled)



Left Click on and a menu will appear. Select "Online Payments" as shown above.



Step 2 – Manage Online Payments and Add / Adjust ACH information



Click on "Manage Payment Accounts" to update or add a new bank or credit card account. The window below will open up.

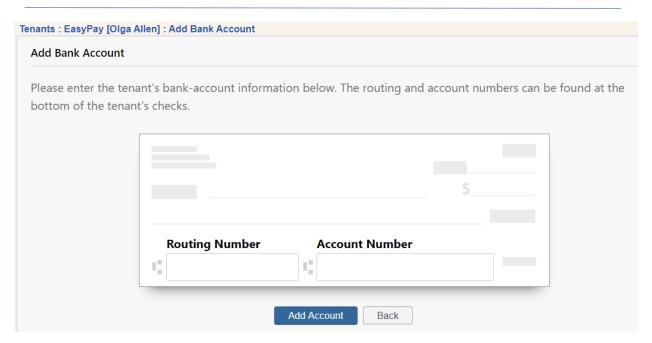
NOTE: You can have more than one account set up. The tenants have the ability to add, update and delete accounts.



In this window you can select to Add a Credit/Debit Card or a Bank Account. You can also Remove an account and change which account will be the Primary account to pay charges.

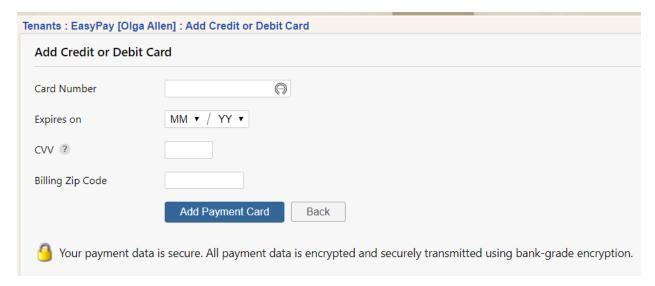
Click on the appropriate button to add an account:





Carefully enter the Routing Numbers and Account Numbers

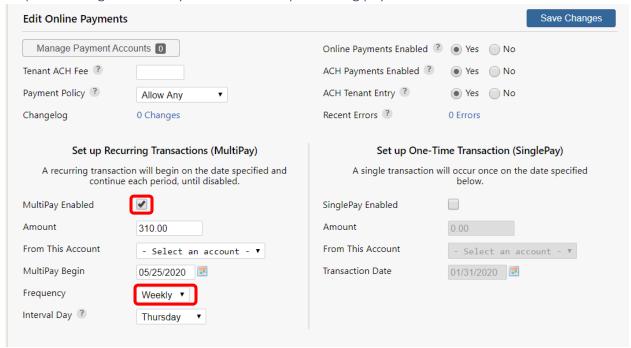
OR



Carefully Enter the required information to add a Credit Card or Debit Card



Step 3 – Manage Online Payments and Set up recurring payments



Under "Set Up Recurring Transactions (MultiPay), do the following:

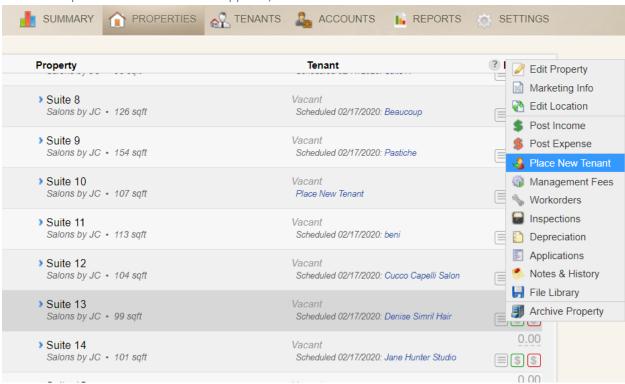
- 1. Check the box in MultiPay Enabled. This will allow you to edit the other fields.
- 2. Enter the Amount to be paid weekly
- 3. Select the "From This Account" the account that will be used to pay the recurring payment.
- 4. Enter the MultiPay Begin date. Enter a Monday date.
- 5. Select WEEKLY as the Frequency. This is very important.
- 6. Select "Thursday" as the Interval Day. This is very important.
- 7. Click Save Changes.



Adding an additional tenant to a suite (sharing situation)

Option 2 (Keep Separate): The additional tenant will pay a portion of the rent directly to Salons by JC

Step 1: Go to the properties tab and left click on the "Property Menu" for the suite that needs to have a new tenant placed. In the menu that appears, select "Place New Tenant"





Step 2 – Click on "Keeps Tenants Separate" under Option 2 (located at lower right half of the screen).

Properties: Place New [Carmel Park - Salons by JC, Suite 13]

Our records indicate that this property already has one or more active tenant(s). How would you like to treat this new tenant?

Option 1 - Group Together

Choose this option if you wish this new tenant that you are about to enter to be grouped within the same rent already being charged to *Denise Simril Hair*.

Use this option when the tenants are commonly responsible for the full rent payment. Common scenarios:

- Roommates who pool their money and pay rent in one lump sum.
- · Husband / wife with shared responsibility for rent.
- Any group of individuals who have a shared responsibility for the common rent payment.

Group Tenants Together

Option 2 - Keep Separate

Choose this option if the new tenant is not to be grouped with Denise Simril Hair.

Use this option if the tenants are each responsible for separate portions of the rent, and not commonly responsible. Common scenarios:

- A new tenant that is replacing a prior tenant that has not yet moved out.
- · A single address, split into numerous apartments.
- Numerous rooms being individually rented within one property.
- If each tenant is responsible for only a portion of the total rent.

Keep Tenants Separate

TIP: If you wish to group an **existing** tenant with Denise Simril Hair, exit this page and on the tenants tab, right-click an inactive tenant and choose "Add To Group"

Step 4 – Add the new tenant just like you would a tenant to an empty suite

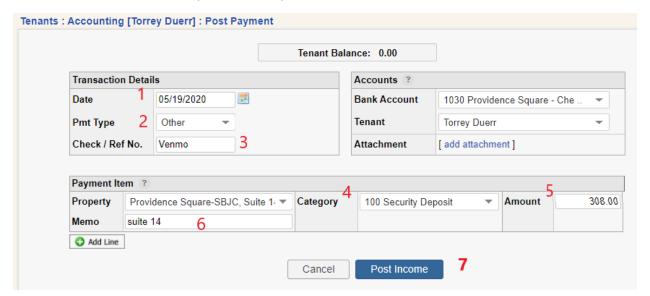


Recording the Deposit for a tenant

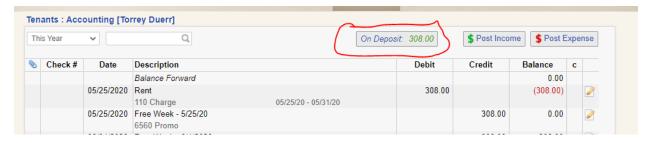
1. Go to Tenants and find the tenant and click on Post Payment icon



- 2. Adjust the following fields as necessary
 - Date
 - 2. Pmt Type (use the drop down and select how payment was received
 - 3. If it is a check or other enter the additional information
 - 4. Change the Category to "100 Security Deposit"
 - 5. Enter the deposit amount
 - 6. Note what the deposit was for "suite 14"
 - 7. Check you work and press "Post Income"



Next time you look at the Tenant's Ledger you will see the deposit being adjusted by the amount you entered in the transaction. For example:

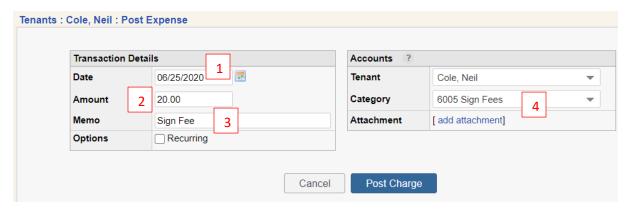




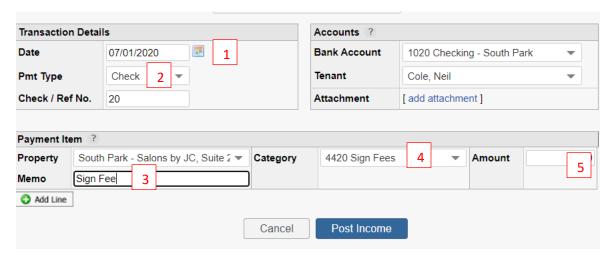
Recording a sign fee charged and received for a tenant

When the sign fee payment is received, you will need to post both a Charge (step 1 below) and a Credit (step 2 below). The Charge creates the amount due and the Credit records the payment received.

- 1. Create a \$20 Expense Line Item to cover the Sign Fee. Go to Tenants and find the tenant and click on Post Expense icon. You will see the screen below:
 - 1. Enter Date Sign Fee is received
 - 2. In the Amount field enter the Sign Fee (\$20 is the current fee)
 - 3. In the Memo Field enter "Sign Fee"
 - 4. In the Category Field, select "6005 Sign Fees"
 - 5. Check you work and press "Post Charge"



- 2. Create a \$20 Credit to cover the Sign Fee. Go to Tenants and find the tenant and click on Post Credit icon. You will see the screen below:
 - 1. Enter Date Sign Fee is received
 - 2. Enter the appropriate "Pmt Type" and "Check/Ref No." as necessary
 - 3. In the Memo Field enter "Sign Fee"
 - 4. In the Category Field, select "4420 Sign Fees"
 - 5. In the Amount field enter the Sign Fee (\$20 is the current fee)
 - 6. Check you work and press "Post Income"



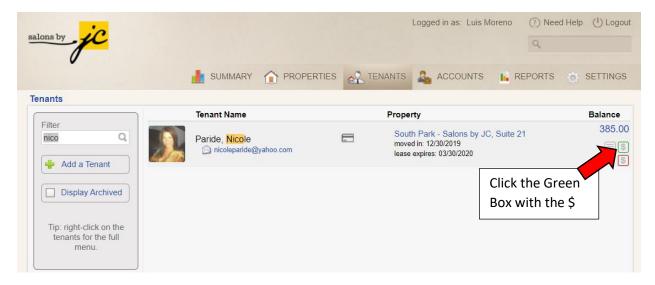


Entering a Free Week:

To enter a Free Week (promotion), you will need to Post a Payment transaction equal to the amount that is given free and change the Category of the payment to "4410 Free Rent". If the Tenant is on ACH, you will also need *turn off* the ACH payment.

Step 1: Find the Tenant and start the "Post Payment" transaction process

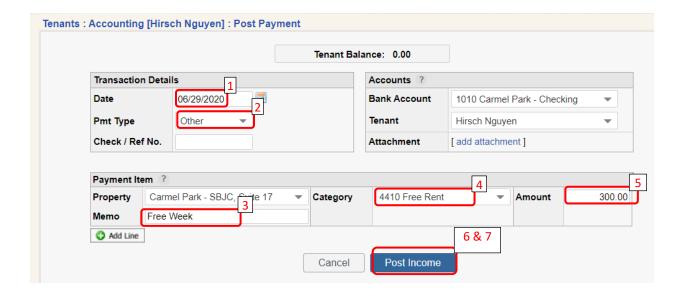
- Notes:
 - Use the Filter to the left to quickly find the tenant
 - Click on the Green Box with the \$





Step 2: Create a Post Payment transaction

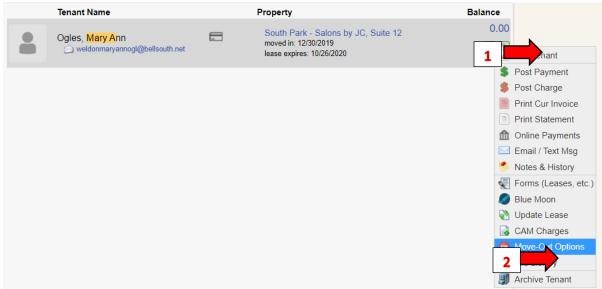
- 1. Date: It must the a **Monday date** representing the week where the Free Rent will be given.
- 2. Payment Type: Change to "Other"
- 3. Memo: Use the following examples to create a memo: "Free Week for 12/30/19" or "\$100 Rent week for 12/30/19" as appropriate.
- 4. Category: Change the Category to "4410 Free Rent".
- 5. Amount: Enter the amount of Free Rent to be given.
 - a. For example a), if one full free week is to be given and the weekly rent is \$385, then enter \$385.
 - b. For example b), the Tenant will be charged only \$100 for the week. The enter the difference between the weekly rent and \$100. Enter \$285 (= \$385 \$100).
- 6. CHECK ALL YOUR WORK. We strive for 100% quality work.
- 7. Save: Click Save



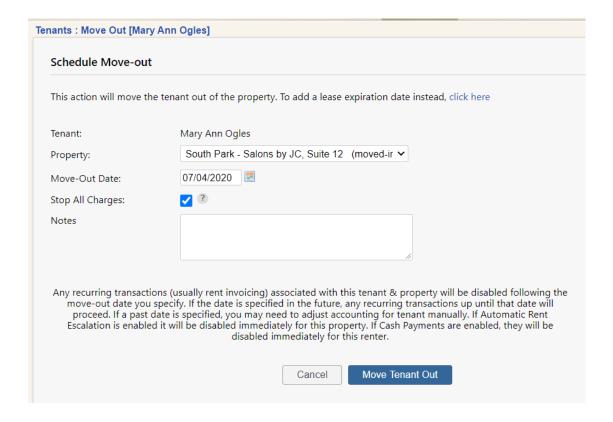


Moving out a Tenant from the salon

1. Go to Tenants and find the tenant and click on the Tenant menu icon (1) icon and a drop down menu will appear. Then click on the Move Out Options.



2. If the tenant is leasing multiple suite, select the suite the tenant is moving out of. Enter the move out date (it can a future date). Ensure the "Stop all charges" is selected. Click on the "Move Tenant Out" button.





3. Stop all payments scheduled for the Tenant.

The next step is especially important to stop automatic payments by the tenant. The previous step only stopped the charges. Go to Tenant >> Payments and disable all future recurring and one time payments that are scheduled after the Move Out Date.